

# Mynetworksuccess

[www.myprofile.com.au/myns](http://www.myprofile.com.au/myns)

# Designed for self employed direct sales people

Network Marketing, Direct Sales and Party Plan



In a people business, improving your relationship skills is the difference between success and failure.

[www.myprofile.com.au/myns](http://www.myprofile.com.au/myns)

## World first profile for direct sales professionals



Mynetworksuccess.com is the world's first online personality assessment, specifically for network marketing and direct sales distributors, delivering advice on how to relate to prospects, distributors and, how to increase sales and retention.”

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# Mynetworksuccess will show you



How your personality can succeed in network marketing

How to understand yourself and others

How to improve your people skills

How to sponsor and sell smarter

How to retain, inspire and reawaken distributors

How to prepare winning presentations to maximise your sponsoring and selling

[www.myprofile.com.au/myns](http://www.myprofile.com.au/myns)

# Fast and ready to go anytime

Less than 15 minutes to complete

Reports emailed by secure PDF format within minutes

Access from any computer connected to the internet

## 10 ACTION packed pages

Your personality reports contain information on,

- Your personality style
- How to modify to improve your sponsoring and sales success
- What are your intensity levels and how these will impact on your relationships.
- Key trends for each style and what they prefer
- How to sponsor and sell to each style including sponsoring tips, how to present to each style to maximise interest and win more closes



# How to order Mynetworksuccess

[www.myprofile.com.au/myns](http://www.myprofile.com.au/myns)

- Mynetworksuccess reports are purchased directly from Myprofile or from an authorised Myprofile Reseller.
- Purchases are made via the internet from [www.myprofile.com.au/myns](http://www.myprofile.com.au/myns) and are paid by credit card at the time of ordering. All payments are in Australian dollars.
- Mynetworksuccess issues purchasers report coupon codes which are unique codes containing your email address for reports to be delivered.

# **Mynetworksuccess Assessments**

# Mynetworksuccess Assessment







Candidates go to [www.myprofile.com.au](http://www.myprofile.com.au) and select Mynetworksuccess from the choice of six assessments.

**Myprofile Online Behavioural Assessments**  
DISCOVER TALENT IN EVERY SPECTRUM OF LIFE

myprofile

MYPROFILE | MYSALESSUCCESS | MYCHILD | MYCOACH | MYCAREERMATCH | MYNETWORKSUCCESS

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<b>Welcome to Myprofile</b> a leading on-line behavioural and psychometric assessment service.	 <b>Myprofile</b> For Recruitment Consultants, HR Managers and Employers, MYPROFILE pre-employment assessments help you find the right person for the job. ENTER >	 <b>Mycoach</b> For coaching and managing people, MYCOACH improves relationships and communication. Also used for HR and staff training. ENTER >
<b>Become a Reseller</b> Add income and value to your business. Our global Reseller Program is ideal for coaches, trainers, consultants, career guidance, and companies involved in people related services. MORE >	 <b>My Sales Success</b> Designed for everyone involved in sales, MY SALES SUCCESS helps sales people improve their relationship selling skills. Excellent for sales training. ENTER >	 <b>My Career Match</b> Choose a career that best matches your natural gifts and talents. This is the secret to job satisfaction and career success. ENTER >
	 <b>Mychild</b> For parents and their children, MYCHILD explains why children behave the way they do and how to encourage their natural gifts and talents. ENTER >	 <b>My Network Success</b> MY NETWORK SUCCESS reveals the secrets to sponsoring and selling your way to great success in network marketing or direct selling. ENTER >

Enter here

# Mynetworksuccess Assessment



[www.mynetworksuccess.com](http://www.mynetworksuccess.com)  
*"helping you build a successful business by improving your people skills"*

**Start your Assessment** Welcome to mynetworksuccess.com

**Report Features** Network marketing is a **people business**. To succeed you've got know how to **get along and inspire others** as well as yourself. Your success depends on it. Scientifically proven **mynetworksuccess** delivers an **outstanding report** that tell you about yourself, your style and why you act the way you do and how you should relate to other styles different to yours. **mynetworksuccess** will help you,

**Purchase Report Coupon**

**Check Coupon Usage**

**Seminars & Workshops**

**About Us**

1. turn prospects into distributors
2. retain distributors and motivate them to be active and successful

**Before you start**

**Re-Branding mynetworksuccess**

**WORLD FIRST**  
"mynetworksuccess is the world's first online behavioural assessment, specifically designed by experts for network marketing and direct sales distributors, delivering advice on how to relate to distributors, increase sales"

Start here  
Read instructions  
Click "Let's get started"

# Mynetworksuccess Assessment

**www.mynetworksuccess.com**  
*"helping you build a successful business by improving your people skills"*

**Questionnaire Preliminaries**

To do your assessment you must have a valid **Coupon Code**. If you do not have a **Coupon Code** then you should first [start here](#).

Before you start we need to know your name and email address. The email address you provide will be the one we use to send your profile report. As part of our Privacy Policy, **mynetworksuccess** does not retain a copy of your report.

To automatically send a copy of your report to your sponsor enter their email address in the box provided.

First Name:

Last Name:

Email Address:

Your Sponsors Email Address:

Coupon Code:

NB: Coupon Codes are case sensitive

[Proceed to Questionnaire](#)

**Start your Assessment**

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- Nathar Chanesman, CEO mynetworksuccess.com

**SEMINARS & WORKSHOPS**  
Invite us to your next conference, seminar or workshop and we will guarantee to teach you how to recruit winners.  
- [click here](#) -

Enter details here  
Including coupon code  
then click 'proceed to questionnaire'



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## Distributor Profile Questionnaire - Section 1/8

Here we go nathan, this is the first of a total eight sections.

### Group 1

(only select 2 in this group)

- |  | Most                                | Least                               |
|--|-------------------------------------|-------------------------------------|
| I am resourceful and find ways and means of doing things | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| I am always in a rush and "have no time"                 | <input type="checkbox"/>            | <input type="checkbox"/>            |
| I can easily adapt to different situations               | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| I am not very adaptable and do not like change           | <input type="checkbox"/>            | <input type="checkbox"/>            |

### Group 2

(only select 2 in this group)

- |  | Most                                | Least                               |
|--|-------------------------------------|-------------------------------------|
| I like to work independently and be my own boss    | <input type="checkbox"/>            | <input type="checkbox"/>            |
| I enjoy change                                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| I always speak the truth and am sincere and honest | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| I want everything to be in order and perfect       | <input type="checkbox"/>            | <input type="checkbox"/>            |

### Group 3

(only select 2 in this group)

- |  | Most                                | Least                               |
|--|-------------------------------------|-------------------------------------|
| I like to be busy and doing things               | <input type="checkbox"/>            | <input type="checkbox"/>            |
| I am restless and hate it when it is slow        | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| I'm happy to rely on other people to help me     | <input type="checkbox"/>            | <input type="checkbox"/>            |
| I never make fast decisions or act spontaneously | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |

### Group 4

(only select 2 in this group)

- |  | Most                                | Least                               |
|--|-------------------------------------|-------------------------------------|
| I always produce results                           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| I am emotional and often don't control my feelings | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| I hold myself back and tend not show my emotions   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| I have a great deal of self-control                | <input type="checkbox"/>            | <input type="checkbox"/>            |

### REMEMBER

...there are no wrong answers. So relax, take your time and answer truthfully.

In less than 15 minutes you will discover your behavioural style that identifies your strengths and your weaknesses. Let's face it, we're not all good at everything so knowing what you are good at will help you build a successful network marketing business. You will be able to focus on the things you do well and work on those things that need improvement.

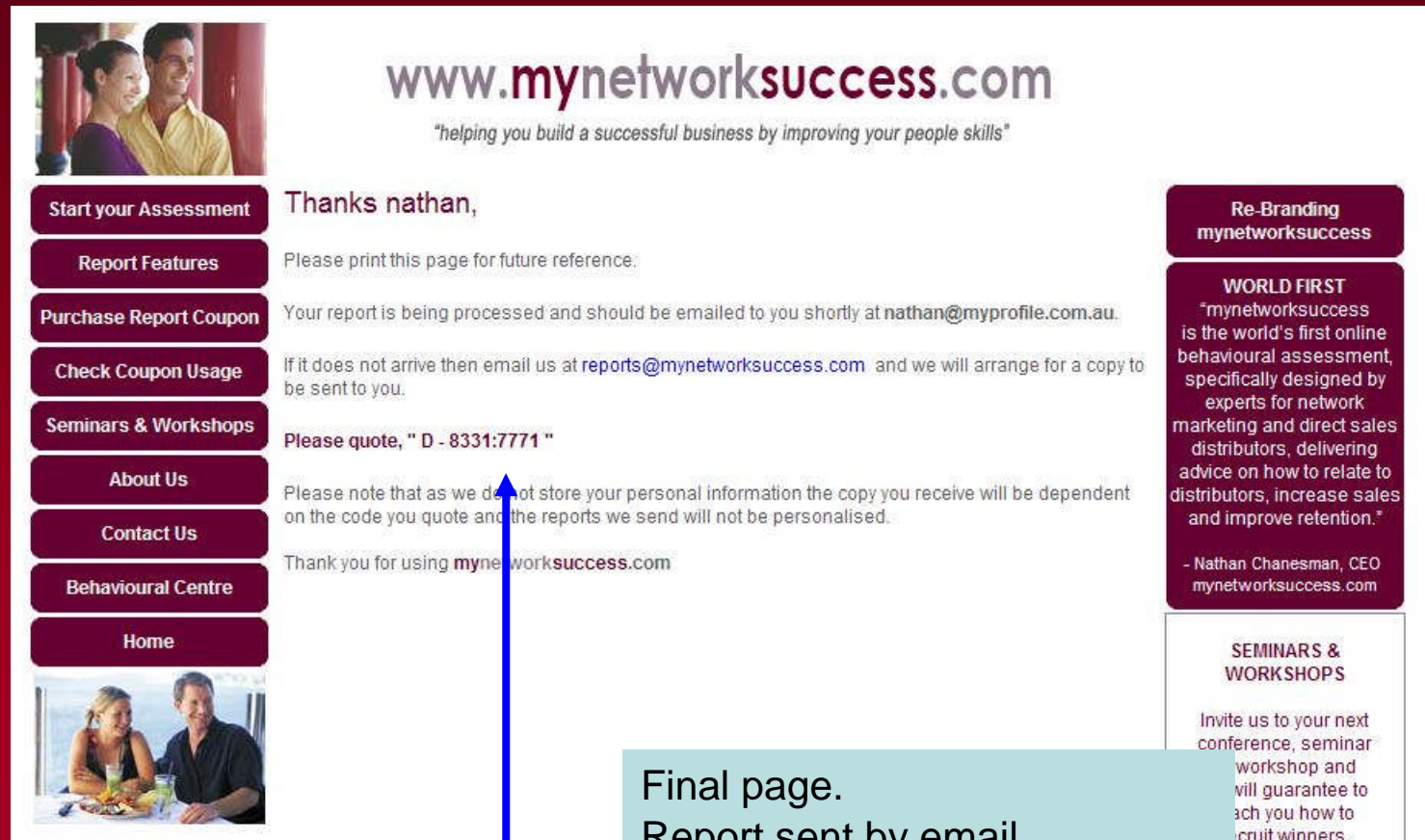
Check (tick) box that's most like you and one which is least like you.

Next Section

[Terms & Conditions](#)

When section is complete click "next"

# Mynetworksuccess Assessment



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*"helping you build a successful business by improving your people skills"*

**Start your Assessment** Thanks nathan,  
**Report Features** Please print this page for future reference.  
**Purchase Report Coupon** Your report is being processed and should be emailed to you shortly at [nathan@myprofile.com.au](mailto:nathan@myprofile.com.au).  
**Check Coupon Usage** If it does not arrive then email us at [reports@mynetworksuccess.com](mailto:reports@mynetworksuccess.com) and we will arrange for a copy to be sent to you.  
**Seminars & Workshops** Please quote, " D - 8331:7771 "  
**About Us** Please note that as we do not store your personal information the copy you receive will be dependent on the code you quote and the reports we send will not be personalised.  
**Contact Us** Thank you for using [mynetworksuccess.com](http://mynetworksuccess.com)  
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**Re-Branding mynetworksuccess**

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- Nathan Chanesman, CEO [mynetworksuccess.com](http://mynetworksuccess.com)

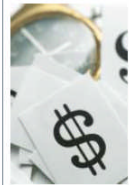
**SEMINARS & WORKSHOPS**  
Invite us to your next conference, seminar workshop and we will guarantee to teach you how to recruit winners.

Final page.  
Report sent by email.  
Keep copy of report number

# **Mynetworksuccess Report**

[www.myprofile.com.au/myns](http://www.myprofile.com.au/myns)

# The secret to your success is contained in your personal profile report. Ten information packed pages.



## mynetworksuccess

helping you build a successful network marketing organisation

### PERSONAL PROFILE REPORT

for

First Name: Nathan  
Surname: Chanesman  
Organisation: mynetworksuccess.com  
Report Copy to: nathan@myprofile.com.au  
Report code : D - 8331-7771  
Date: 3 October 2006

#### Your personal profile intensity levels,

Driver (D) = 100%  
Promoter (P) = 38%  
Supporter (S) = 38%  
Analyser (A) = 13%

www.mynetworksuccess.com  
Personal Profile - Driver

mynetworksuccess.com

#### to Understand Yourself and Others and Build a Million Dollar Business

atulations on completing your Personal Profile. This report will give you a powerful advantage in communicating more effectively with others. It will help you to sponsor better, sell more, and connect with others in a positive way to achieve your goals.

One of the most important skills any of us can possess is the ability to understand what motivates and influences their behaviour. Everyone wants to be successful, to enjoy a good life free from financial stress, be happy and able to celebrate life to the full. How each style goes about achieving these things is different from style to style.

#### mynetworksuccess.com gives you the skills to identify other people's styles

mynetworksuccess.com is based on well documented and proven behavioural studies and uses the DRIVER, PROMOTER, SUPPORTER AND ANALYSER to describe each style.

Each person has one dominant style that determines the way they behave. This is our PRIMARY style. This style is established at a very early age and is our DEFAULT setting. It is our MOTIVATING style. We can also have a SECONDARY style which has the important job of helping the dominant style by creating balance.

#### How to become a Network Marketing Superstar

Network Marketing is a people business and to be successful you need to understand what makes people tick. Your people skills are the secret to your success in a business where people are everything. As you follow your dream of building a successful business and working towards financial freedom, your understanding of yourself and others will inspire you to become a Network Marketing Superstar.

#### Achieve amazing results

In Network Marketing and Direct Selling other people are critical to your success. Don't say the same thing to each person you meet. Vary your presentation by developing four different sponsoring and selling presentations, one for each style, your presentation will then appeal to each style and increase your chances of success. You'll be amazed at the results.

To help you achieve your goals we have created two training CDs and a book, "BECOME A NETWORK MARKETING SUPERSTAR" on sponsoring, motivating and selling to each style. Details are available on our website, www.mynetworksuccess.com

Name: Nathan Chanesman  
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Personal Profile - Driver

efficient as a horse.

Name: Nathan Chanesman  
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www.mynetworksuccess.com  
Personal Profile - Driver

#### What is your personal Driver style

You are an assertive and self-motivated person who is competitive in every aspect of your life. Despite an aggressive approach, you are somewhat reserved and reflective and have a need to explore new and interesting situations. You are exceedingly active and show urgency in most situations. You have an ability to bypass convention and are very strong-willed. You assume responsibility for all your dealings, and are goal-minded and a very strong decision-maker. There are times when you can be seen as too demanding, impatient and inflexible by others.

#### Congratulations on completing your personal Profile. Your behavioural style that of a DRIVER

You enjoy working conditions that include having power, authority, prestige and challenge. You benefit from individuality, variety and advancement. You love to solve problems, make decisions and are very action oriented. You prefer to deal with people in a straightforward manner and appreciate others dealing with you in the same way. You don't ramble or engage in gossip, dislike time wasting and are demotivated by failure. You hate being taken advantage of. You don't get upset by criticism or personal rejection. You tend to get the facts and move on without appearing to worry about being liked or not.

As a Driver you see yourself as fast paced, businesslike and goal oriented. You take responsibility for your own actions. You like to move forward and make decisions and not dwell on the past. You have an ability to deal with tough decisions and actions without getting personally involved.

#### Modify your Driver behaviour to improve your effectiveness

Drivers need to learn how to listen more. You need to be willing to accept other people's views without reacting negatively. Do not push your solutions as the only ones acceptable to you. Listen to what others are saying, appreciate and recognise the opinions of others.

Learn to work in partnership rather than alone and don't overwhelm others to the point that they are intimidated by you.

When you do get a good idea from a colleague recognise it. Say so, acknowledge their contribution and don't take it for granted or ignore it all together.

Learn to be more social and engage in small talk. And don't be impatient or insensitive.

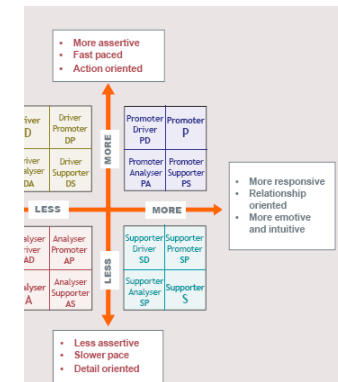
Lighten up and relate more to people than to results. Pay more attention to details and appreciate that there are reasons for rules that need to be followed.

#### Words used to describe Drivers

Strong willed, independent, practical, decisive, efficient, high energy, competitive, forceful, determined, enterprising, ambitious and demanding

It depends on whether they are assertive or responsive. A person's behaviour is. Responsiveness is how aware of the feelings of others a style characteristic is important for you to know as you build your network.

Characteristics - assertiveness and responsiveness - create the four styles (see chart below). Most of us are a combination of these four styles (see chart below).



Drivers and Analysers are less responsive. They control their emotions and feelings and are more poker faced. They are more disciplined and think before speaking or making a commitment. They also prefer to deal with tasks and projects rather than with people.

Analysers and Supporters are less assertive. They prefer to be more diligent and precise, working at a slower pace they prefer to ask questions and do not take risks. They are more reserved and often keep their opinions to themselves.

Promoters and Supporters are more responsive. They are emotive and use their intuition a lot more. They are not afraid to show their feelings and use gestures and expressions far more than Drivers and Analysers do.

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www.mynetworksuccess.com  
Personal Profile - Driver

# Summary

[www.myprofile.com.au/myns](http://www.myprofile.com.au/myns)

- Most self employed direct sales people lack management and people relationship expertise.
- Most have never had to manage, inspire and motivate anyone other than themselves.
- Direct sales people who understand people differences are the most successful.
- Your personality style can be the accelerator to power your business or the brake that slows it down.
- Mynetworksuccess is a low cost, online profile written specifically for the direct selling industry to help home based business entrepreneurs succeed.

# Mynetworksuccess

Order your profile reports now  
Become a Mynetworksuccess client today

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