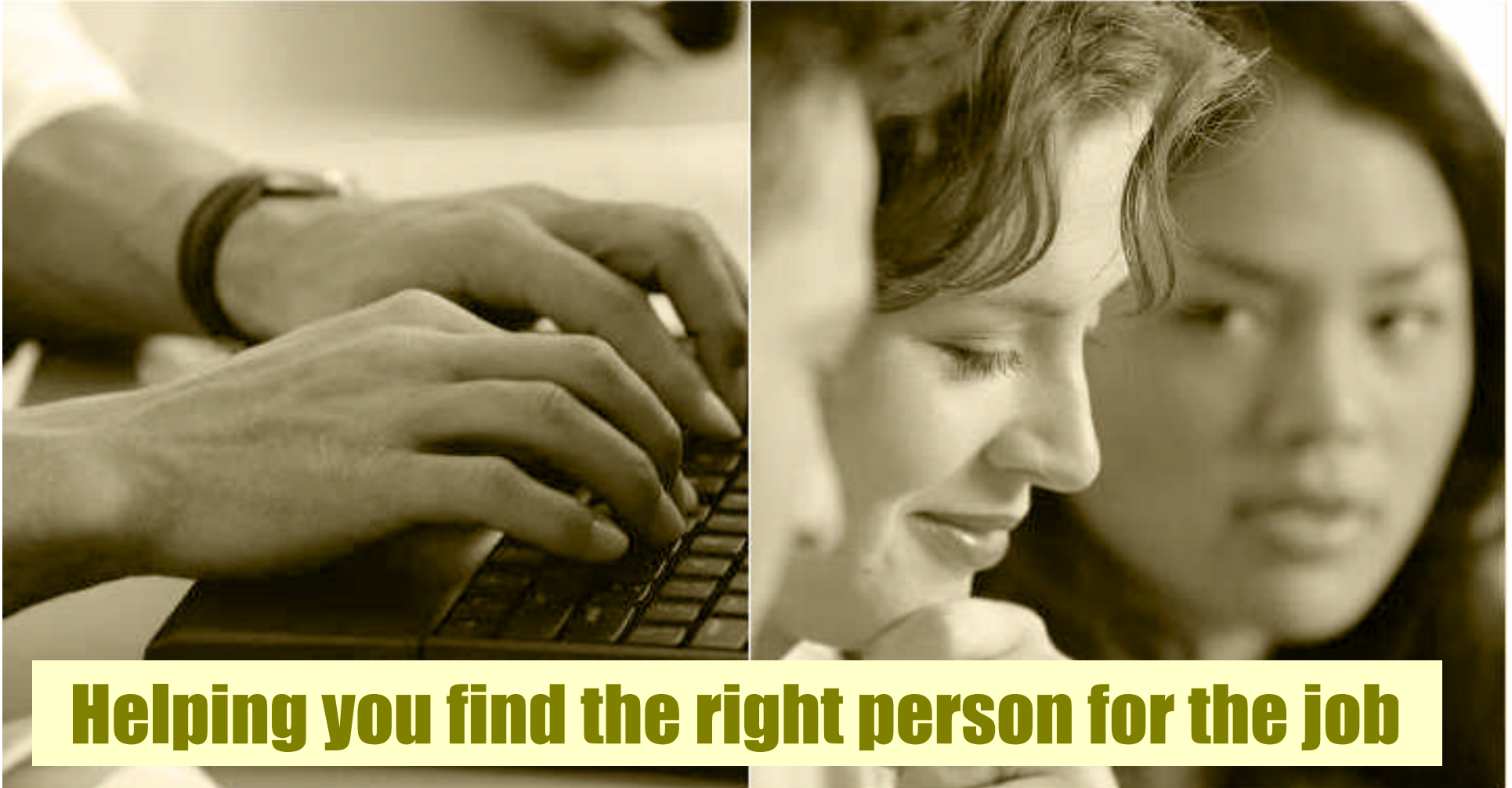


# **Myprofile** **Candidate & Job Profiling**



**Helping you find the right person for the job**



# Identify behavioural styles

- Myprofile identifies a persons behavioural style
- Behaviour is the visible part of your personality
- Myprofile uses four basic styles to identify behaviour
- **D** :Driver **P** :Promoter **S** :Supporter **A** :Administrator
- People show dominance in one, two or three styles but not all four



# Myprofile Styles - Drivers

## Drivers – D

- Do it now, can do attitude
- Goal oriented & a self starter
- Assertive & competitive
- Results oriented
- Task & information focused
- Decisive & want control
- Fast paced often impatient
- Prepared to take risks
- Problem solvers



# Myprofile Styles - Promoters

## Promoters – P

- Want to be noticed
- People oriented
- Direct & open
- Animated & emotional
- Creative, enthusiastic leaders
- Lots of ideas, bubbly, outgoing
- Fast paced & spontaneous
- Prefer working with others
- Excellent persuasive skills



# Myprofile Styles - Supporters

## Supporters - S

- Want to get along
- People oriented team players
- Help others & solve conflicts
- Relaxed & friendly
- Slower paced
- Cautious, risk averse
- Enjoy harmony & trust
- Patient & cooperative
- Dependable & predictable
- Avoid conflict
- Good listeners



# Myprofile Styles - Administrators

## **Administrators - A**

- Want to get it right
- Accurate & meticulous
- Logical task & information focused
- Detail oriented & precise
- Slower paced, quality not quantity
- Cautious & risk averse
- Problem solvers
- Structured & orderly
- Dependable & predictable
- Have high standards



# Career Match

**Career Match** section on Myprofile

[http://www.myprofile.com.au/test/CM\\_Careers00.asp](http://www.myprofile.com.au/test/CM_Careers00.asp)

Lists careers and styles most suited to that job and provides brief description you can use in your advertisement.

# Styles by Career

## Drivers

**Drivers** tend to do well in subjects that don't bore them. They hate sitting still. They are doers so activity where they can express their freedom and individuality are best. They are make great tacticians and are always on the look for a good ideas. Not surprising that most entrepreneurs are Drivers. They are also artistic creators and developers, excelling at jobs that require creativity.

Actor	Fire-fighter	Paramedic
Advertising Executive	Fund Manager	Pilots
Art Director	General Manager	Police Officer
Athlete	Graphic Designer	Production Coordinator
Auctioneer	Industrial Designer	Radio Announcer
Barrister	Interior Decorator	Real Estate
Building Inspector	Lawyer	Restaurateur
Business Consultants	Marketing	Sales Consultant
Buyer	Mechanic	Sculptor
Chef	Medical Administrator	Security Guard
Choreographer	Mortgage Brokers	Self Employed
City Manager	Musician	Show Business
Composer	Negotiators	Solicitor
Consultants	News Broadcaster	Sports Announcer
Entrepreneur	Novelist	Stockbroker
Fashion Designer	Painter	Surgeon
Film Director		Travel Agent

## Promoters

**Promoters** have a gift for working with people and forming positive working relationships. They are optimistic and have excellent communication skills. They are influential, highly intuitive and sensitive to others. Any subject that allows them to express themselves in words is a natural fit. Having strong people skills Promoters often become leaders in their career fields where they manage people in their special way.

Actors	Journalist	Publishing
Advertising	Lawyer	Real Estate Agent
Beauty Therapist	Lecturer	Recruitment Consultant
Canvassing	Life Coach	Retail Assistant
Career Counsellor	Literature	Sales & Marketing
Child Care	Management	School Counsellor
Civil Rights	Marketing	Self Employed
Coach	Mentors	Social Counsellor
Conference Organiser	Minister of religion	Sociology
Consumer Protection	Motivational Speaker	Solicitor
Creative Writing	Motivators	Teacher
Dancers	Nursing	Team Leader
Dietician	Personal Assistant	Technical Writing
Director	Philosophy	Theatrical Agent
Drama Coach	Politician	Theology
Editor	Project Engineer	Therapist
Environmentalist	Promoting	Tour Guide
Exhibition Organiser	Psychiatrist	Trainer
Finance	Psychologist	TV Documentary Producer
Hospitality	Public Relations	Veterinarian
Human Resources	Publican	Welfare Workers

# Styles by Career

## Supporters

**Supporters** have a great talent for logistics, - supplies, schedules, distribution and similar tasks. They keep the world running. They have a keen eye for everything in its place and accept rules and procedures. They are practical and enjoy business and commerce. Supporters enjoy working with people and managing operations. They have a talent for quality control and regulatory compliance. They excel at providing their company with goods and services and seeing to the health and welfare of employees and family. Supporters are interested in protecting people.

Administrator	Hospital Administrator	Property Manager
Air Traffic Control	Hospitality	Psychologist
Business Manager	Hotel Manager	Purchasing
Charitable Organizations	Judge	Quality Controller
Child Care	Landscape Gardener	Real Estate
Company Secretary	Lecturer	Receptionist
Counseling	Librarian	Research and Development
Credit Controller	Life Style Coach	Retailer
Customer Service	Museum Curator	School Principal
Customs Officer	Nurse	School Teacher
Database Administrator	Office Manager	Secretary
Dentist	Optometrist	Security Agent
Distribution Manager	Painter	Shipping
Doctor	Pharmacist	Social Worker
Draughtsman	Photographer	Statistician
Engineering Manager	Physiotherapist	Student Services
Fire Chief	Plumber	Telemarketing
Flight Attendant	Police Chief	Therapist
Florist	Private Investigator	Transport Supervisor
Funeral Director	Production Supervisor	Travel Agent
Health Inspector	Project Engineer	Vocational Education
		Warehouse Manager

## Administrators

**Administrators** tend to do well in subjects that are related to math's, engineering, science, computers and philosophy. They are best suited for positions of detailed information, maintaining high standards, accuracy and order. Careers that involve the collection of data, administration or figuring out the best way to make it work.

Accountant	Engineer	Research
Administration	Financial planner	Scientist
Agriculture	Florist	Service technician
Analyst	Graphic artist	Sociologist
Architect	Health & safety	Software design
Astronomer	Librarian	Specialist sales
Automotive	Marine biologist	Statistics
Banking	Mathematician	Surgeon
Biologist	Medical technologist	Technical writer
Carpenter	Mining engineer	Technologist
Chemist	Optician	Therapist
Computers	Photographer	Traffic control
Construction	Physicist	Trainer
Dentist	Pilot	Typist
Design	Planner	
Doctor	Psychologist	
Economist	Quality controller	
Electrician		



## **Jobs have styles too, so don't put a square peg in round hole**

Each job has its own unique characteristics and we can identify these by using Job Profiler.

### **Job profiling will help you**

- Identify what behavioural style you want in a candidate
- Help the client understand what they need
- Minimise hiring mistakes

Job Profiler is located at [www.myprofile.com.au/profiler.asp](http://www.myprofile.com.au/profiler.asp)  
To use, enter your Christian City Church code - **CCC**



## **People are hired on skills & qualifications but are fired on behaviour**

By identifying the behavioural style of candidates and matching to the job profile you **minimise the risk** of a person being dismissed due to behavioural issues.

When added to your recruitment process Myprofile provides information about the candidate that is **not possible to predict** or identify reading a resume or in an interview.



**J . A . M**

Three steps to finding the right person for the job

**J**ob Profile

**A**dvertise using profile copy or Career Match

**M**atch candidates with Myprofile

# Using Myprofile Assessment

Candidates go to [www.myprofile.com.au](http://www.myprofile.com.au) and select Myprofile from the choice of four assessments.

Enter here

The screenshot shows the Myprofile website homepage. At the top left is the Myprofile logo, a stylized head profile with a dot for an eye. To its right is the text "myprofile" in a lowercase, sans-serif font, followed by "online behavioural assessments" in a smaller font. In the top right corner, there is a globe icon and the text "WORLDWIDE ACCESS". Below the header are four columns, each representing a different assessment. Each column has a representative image at the top, followed by the assessment name in all caps, a description of who it is designed for, a short paragraph of text, and an "ENTER" button with a right-pointing arrow. The assessments are: 1. MYPROFILE: Designed for Recruitment Consultants, HR Managers and Employers. 2. MYCHILD: Designed for Children, Parents and Teachers. 3. MYCOACH: Designed for Life, Business and Sports Coaches, Trainers and Mentors. 4. MYNETWORKSUCCESS: Designed for Network marketing, Direct selling and Party plan. At the bottom of the page, there is a dark green banner with the text "Discover your potential. Achieve success" in white.

**myprofile**  
online behavioural assessments

WORLDWIDE ACCESS

**MYPROFILE**  
Designed for Recruitment Consultants, HR Managers and Employers  
Are you the right person for the job? By using Myprofile you can minimise costly hiring mistakes and create an environment of excellence and harmony within your organisation  
ENTER

**MYCHILD**  
Designed for Children, Parents and Teachers  
Mychild helps you discover your child's behavioural style and gives you valuable information on how to help your child, encourage your child and guide them towards discovering their true potential  
ENTER

**MYCOACH**  
Designed for Life, Business and Sports Coaches, Trainers and Mentors  
Mycoach provides insights into your client's behavioral style and recommends ways of working more effectively with them to help them achieve their goals  
ENTER

**MYNETWORKSUCCESS**  
Designed for Network marketing, Direct selling and Party plan  
Network marketing is a people business and the better your people skills the more successful your business. Top distributors know this, Mynetworksuccess will show you how  
ENTER

Discover your potential. Achieve success

# Start Profile



www.myprofile.com.au

"helping you find the right person for the job"

start  
profile  
here

- Start Profile
- Purchase Reports
- First Time Visitors
- Check Coupon Usage
- Report Features
- Job Profiler
- Career Match
- Become a Client
- Client Login
- Terms & Conditions
- Privacy Statement
- Newsletter Subscription
- Audio About Myprofile
- Contact Us
- About Us
- FAQ

Myprofile - the fastest, least expensive and easiest way to find the best person for the job!

## Dedicated to the perfect 'fit'

Why do some people just love their job and others can't wait to quit. Because every job requires a specific behavioural style for it to be done successfully. The person whose behavioural style and talent matches the profile of the job will do that job the best. They'll be the perfect 'fit' for the job.

## Choose the right candidate for the job

Myprofile is a powerful marketing tool that enhances recruitment, people management and productivity. The major benefits to you are:

For RECRUITMENT CONSULTANTS, Myprofile assists you to

- Improve placement success
- Select the best candidate for the job
- Put forward candidates with the right attitude and ability to succeed in the job
- Helps you market your candidate to your clients
- Add value to your recruitment service

## The Top 7 reasons why MYPROFILE is a WIN-WIN-WIN for you and your team

- We are always available to you if you have a question
- We are available 24 hours a day in Australia and internationally for our clients
- We take the time to train you, simply yet effectively
- We maintain excellent ongoing relationships with all our clients
- We have heavily invested in our services so that you can improve yours
- Your logo is branded on every page of every report
- We help you gain a competitive advantage and create loyalty with the clients you already have

## Designed for the recruitment industry, MYPROFILE reports feature:

- A short and concise behavioural profile of the candidate
- The candidate's value to the organisation
- How effective the candidate will be on the

## Welcome to Myprofile

"Our clients are recruitment companies, HR Managers of large companies and employers of small companies who all have one thing in common - to have the most suitable person for the job in their team"

Nathan Chanesman  
CEO Myprofile Pty Limited



Discover  
MYPROFILE  
[click here](#)  
for a FREE trial

View a  
Sample Report  
[click here](#)

# Enter Details

Enter name and email address then click "Proceed"



www.myprofile.com.au

*"helping you find the right person for the job"*

## Questionnaire Preliminaries

Before you start we need to know your name and email address. The email address you provide will be the one we use to send your profile report. As part of our Privacy Policy, MYPROFILE does not retain a copy of your report.

First Name:

Last Name:

Email Address:

Proceed to Questionnaire

### REMEMBER

...there are no wrong answers. So relax, take your time and answer truthfully.

In less than 15 minutes you will discover your behavioural style that identifies your strengths and your weaknesses. Let's face it, we're not all good at everything so knowing what you are good at will help you ....



# Complete Questionnaire



www.myprofile.com.au

"helping you find the right person for the job"

## Profile Questionnaire - Section 1/8

Here we go nathan, this is the first of a total eight sections.  
Remember there are no wrong answers so relax, take your time and answer truthfully.

	(only select 2 in this group)	Most	Least
Resourceful	I always find ways and means of doing things	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Hasty	I am always in a rush and "have no time"	<input type="checkbox"/>	<input type="checkbox"/>
Adaptable	I can easily adapt to new situations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Inflexible	I am not adaptable and do not like to bend and change	<input type="checkbox"/>	<input type="checkbox"/>
	(only select 2 in this group)	Most	Least
Autonomous	I like to work independently and be my own boss	<input type="checkbox"/>	<input type="checkbox"/>
Eager to change	I enjoy change very much	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Sincere	I always speak the truth and am honest with others	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Meticulous	I want everything to be in order and perfect	<input type="checkbox"/>	<input type="checkbox"/>
	(only select 2 in this group)	Most	Least
Doer	I like being busy all the time doing things	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fidgety	I am restless and hate it when it is slow	<input type="checkbox"/>	<input type="checkbox"/>
Reliant	I rely on other people to help me	<input type="checkbox"/>	<input type="checkbox"/>
Hesitant	I never make fast decisions or act fast	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	(only select 2 in this group)	Most	Least
Producer	I always produce results	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Emotional	I can't control my feelings	<input type="checkbox"/>	<input type="checkbox"/>
Restrained	I hold myself back and do not show my emotions	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Controlled	I have a great deal of self-control	<input type="checkbox"/>	<input type="checkbox"/>

**REMEMBER**  
...there are no wrong answers. So relax, take your time and answer truthfully.

In less than 15 minutes you will discover your behavioural style that identifies your strengths and your weaknesses. Let's face it, we're not all good at everything so knowing what you are good at will help you ....



Next Section

Check (tick) box that's most like you and which is least like you.

When section is complete click "next"

# Enter Coupon Code



www.myprofile.com.au

"helping you find the right person for the job"

- Start Profile
- Purchase Reports
- First Time Visitors
- Check Coupon Usage
- Report Features
- Job Profiler
- Career Match
- Become a Client
- Client Login
- Terms & Conditions
- Privacy Statement
- Newsletter Subscription

## Final Process

Thanks nathan,  
We are preparing your personalised MYPROFILE report. You must now choose one of the three options below.

## Pre-Paid Coupons

If you have received a MYPROFILE Coupon Code number, enter it here and click the "Complete with Coupon" button to complete the procedure. Do not use Credit Card Payment option.  
Coupon Codes look like: MP1234567XY9

COUPON CODE#

OR

## Client Accounts

If you have been quoted an access number by one of our clients, enter it here and click the "Complete via Client" button. Do not use Credit Card Payment option.  
Client access numbers look like: NEC:123

CLIENT#

OR

Enter coupon code here, then click "complete".

Welcome to Myprofile

"Our clients are recruitment companies, HR Managers of large companies and employers of small companies who all have one thing in common - to have the most suitable person for the job in their team"

Nathan Chanesman  
CEO, Myprofile Pty Limited





# Profile Completed

Assessments take about 10 – 15 minutes to complete and profile reports are emailed immediately.

You will receive your report within 10 minutes.

Profiles are sent as PDF files ensuring virus free delivery.